### **EagleBurgmann**<sub>®</sub>



# Our seals are like our customers: unique.

### Our Products.

The truly interesting thing about a seal often is not the product itself but rather the problem it solves. It is the applications that make our product portfolio so varied: our seals are used in nearly every industry, from chemical industry all the way to oil and gas production and power generation.

Every sealing gap has a different requirement and calls for a very specific sealing solution. However, they all have one thing in common: the challenge is always to provide an absolutely dependable leakage barrier. The application may be to contain pressure, temperature, liquids or gas. The seal contact area may be a fraction of a millimeter or several meters in size. Whatever the task is, it takes the right product to manage the situation.

With all this in mind, we offer a broad portfolio of high-quality standard products. Furthermore, our design and sales engineers also develop exactly the right solution for your specific application. Be it a one-off and bespoke design, a large-volume production, highly complex dynamic sealing systems or specific gaskets, we give top priority to quality, durability and reliability on each and every product.

### Contents



Our Company 6-7



Our Products 8-9



Our Know-How 10-11



Our Employees 12-13



Our Service 14-15



Our Standards 16-17



Our Locations 18-19



Our Outlook 20-21

### 1 µm can make a world of difference.

### Our Company.

Sometimes you have to look very closely to see how things really work. If you look under a microscope at the surface of some of our high-precision mechanical seals, you will notice the interesting texture of pure diamond. The seal face that it covers is flat to within 0.3  $\mu$ m (one third of one thousandth of a millimeter). A human hair is about 100 micrometer thick. Neither the texture nor the flatness is apparent at first glance, but together they stand for a very important function. They ensure that the seal works reliably and operates for a long time.

We would like to invite you to take a closer look at EagleBurgmann on the pages that follow. You will become acquainted with a company that is passionate about sealing technology and takes its responsibilities seriously, from research and development and state-of-the-art production right through to comprehensive customer service.

We profit from the combined know-how and wealth of experience of two well-respected companies in the sealing technology industry, namely Eagle Industry (Japan) and Burgmann Industries (Germany). 2004 the two companies forged EagleBurgmann Industries, the worldwide alliance for sealing technology. Under the Freudenberg and NOK umbrella, we are one of the leading manufacturers of sealing products. We employ over 5,000 people and realize a turnover of more than half a billion Furns.

As a technology leader and agile business partner, we draw on our expertise to provide local support to our customers and solve their problems quickly and efficiently wherever they are located around the world. By delivering top-quality products and the best local service, we aim to be become the world's most respected and customer-oriented supplier of sealing solutions.

Why not read on and see for yourself.



Feodor Burgmann 1857-1916



Feodor Burgmann 1924–1988



Burgmann premises 1951



Burgmann Headquarters in Wolfratshausen, Germany



Syogo Tsuru 1915-1998 Founder of NOK, Japan



EagleBurgmann plant in Niigata, Japan

### A brief history.

Eagle Industry has its roots in the Mechanical Seal Division of NOK Corporation (Japan). Nippon Sealol Co., Ltd. was formed in 1964 as a joint venture between NOK's Mechanical Seal Division and an US seal manufacturer. The name was changed to Eagle Industry Co., Ltd. in 1978. The partner withdrew from the joint venture at a later date. Subsidiaries were subsequently founded in Asia and Australia. In 1989 Eagle Machine Works Co., Ltd., the production site for mechanical seals in Niigata (Japan), was established. 1993 Eagle Techno East Japan Co., Ltd., encompassing eight local companies, was founded with the aim to improve customer service.

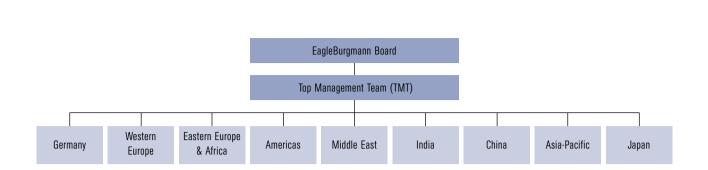
1884 Feodor **Burgmann** established a company in Dresden, Germany to supply "technical articles". The company founder invented the machine-braided self-lubricating stuffing box packing – a pioneering achievement that was to have a major influence on the development of sealing technology. Other domestic and foreign offices and production plants were established over the years.

1945 Feodor Burgmann jr. relaunched the business in Seeleiten in Bavaria. Company headquarters moved to Wolfratshausen in 1951. The company began

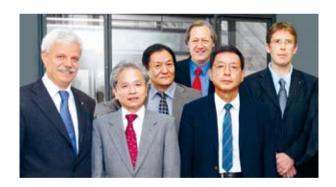
to develop and manufacture mechanical seals in 1962, and expansion joints were added to the product portfolio in 1965. An international expansion program began in 1978 and has continued to enhance worldwide market presence with more than 50 subsidiaries and joint ventures. The Scandinavian KE Group was acquired in 1993, followed by the BT Group in Italy and Gustav Espey GmbH in Duisburg, Germany in 1998.

In **2005**, EagleBurgmann acquired Elof Hansson Industrikomponenter AB of Sweden. Other subsidiaries were formed in Saudi Arabia and Russia. In India, Eagle acquired all shares of Eagle-Poonawalla which it then transformed into ESSIL (Eagle Seals & Systems India Ltd.).

Behind the EagleBurgmann alliance stand the Freudenberg & Co. of Weinheim, Germany (turnover around 5 billion Euros, more than 30,000 employees) and the Tokyo-based NOK Corporation (turnover around 3 billion Euros, more than 25,000 employees).

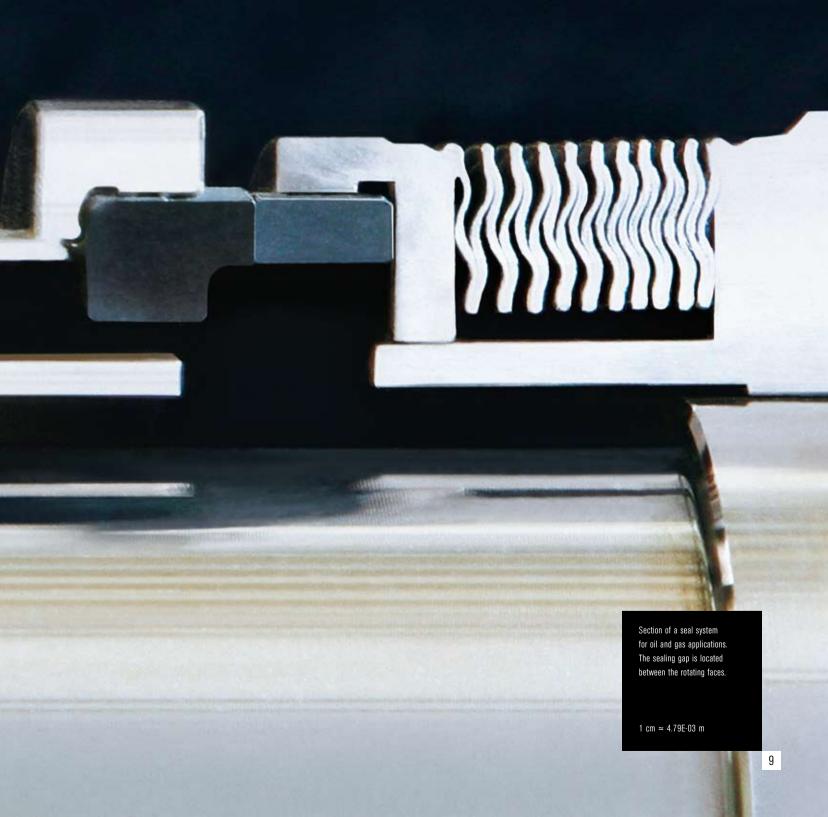


### Our organizational structure.



A global organizational structure that is focused on our markets forms the backbone of the company. Our subsidiaries and branch operations are organized into nine regions under the direction of our top management team (TMT). The TMT reports to the EagleBurgmann board, which includes representatives from Freudenberg and NOK.

The TMT members (from left to right):
Dr. Walter Steinbach, Dr. Asahiko Ishiyama, Yasunari Unemura,
Christoph Mosmann, Tetsuji Tsuru, Jochen Strasser.



# Our most important resource: knowledge.

### Our Know-How.

To manage the most difficult, precious or dangerous media in any application, there's one thing you need: in-depth knowledge of sealing technology. Our goal of being the technology leader gives us an added incentive to improve our existing solutions, discover new ones and continually expand our knowledge base.

Our intensive research and development (R&D) scientifical activities in sealing technology include specialist divisions, such as tribology, materials and fluid mechanics. We engage in multi-discipline collaboration with institutes and universities and carry out publicly subsidized research projects. We also continually work with our customers and suppliers to develop new solutions. Our team of experienced scientists, engineers and technicians has access to leading-edge tools and facilities.

In addition to a large number of test and assessment facilities around the world, EagleBurgmann has two large R & D centers in Germany and Japan. We have test beds to run acceptance tests on pump, agitator and compressor seals, development and test labs for expansion joints, and special acceptance test facilities for refinery seals (only a few of these exist worldwide).

Numerous patents and publications are a clear indication that our innovative solutions have made a major contribution to the development of sealing technology for more than 120 years. Our efforts are always characterized by a healthy mix of methodology, experience, expertise and the pure joy of discovery and innovation. The list of achievements includes innovative solutions, such as high-tech sensors for remote seal monitoring, clever groove geometry which optimizes gas-lubricated compressor seals and diamond face coatings that significantly extend the lifetime of mechanical seals. In short: we deploy our know-how to come up with solutions that benefit our customers.











Test facilities for mechanical seals in our R&D facilities in Wolfratshausen, Germany

### Research and development.

The fascination factor usually plays a role in intensive research, and at our company this is no exception. If you were to ask one of our design engineers about a current project, you would probably get a very enthusiastic response. He might briefly mention a theoretical simulation of new mechanical seal geometry which is based on a purely mathematical model. A detailed discussion

would be beyond anyone but the experts. He would however show you that what he is doing can enhance machine availability and reduce the risk of failure and damage to the environment. He would also tell you about our commitment to developing solutions that last longer than competitive products.











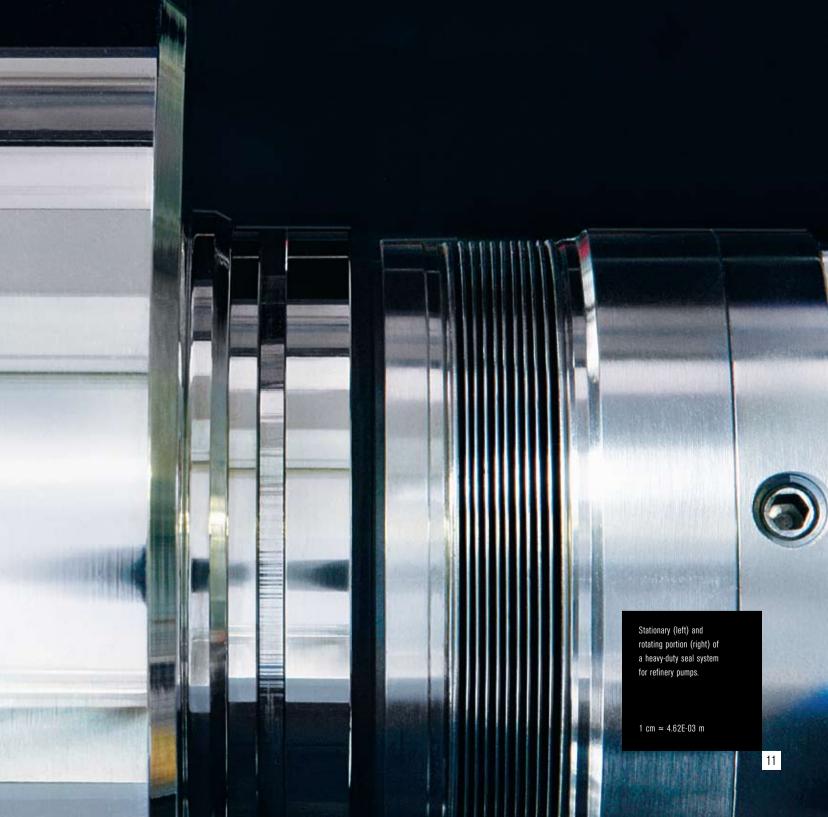
Research & Development facilities in Japan

### Science working for you.

That is what makes our scientific activity so interesting for the layman. You might find the following facts equally fascinating:

- Our compressor seals will withstand heat loads of up to 600 Watt/cm². The hot plate on a kitchen stove only generates 3 Watt/cm².
- Our gaskets made of heat-resistant mica which are used in flue gas systems will withstand temperatures up to 900 °C.
- The two seal faces on our gas-lubricated mechanical seals are only separated by a 5-µm gap as they rotate at speeds up to 750 km/h. That is equivalent to a jet aircraft flying at an altitude of only 0.3 mm above the ground!

- The wearing parts on a typical mechanical seal (diameter 48 mm, rotational speed 3,000 rpm) only need to be replaced about every 10,000 operating hours. That is equivalent to having covered a distance of 272,000 kilometers.
- Our heavy-duty agitator seals will withstand pressure that is equivalent to the level found in the deepest ocean.



# Our favorite development: experts.

### Our Employees.

The seals that we produce and the services we provide are not the whole story at EagleBurgmann. The two would not be possible without the people behind them. Around 5,000 dedicated employees make a vital contribution throughout our entire organization in all of the countries where we operate.

Partnership is our overriding principle. It forges the links between the corporate business units and the various cultures around the world, and it keeps us close to our customers, suppliers and other business partners.

Social responsibility is another key element of our corporate philosophy. We keep our business moving forward by embedding every employee into a team that he or she can rely on. Our organizational structure is designed to avoid friction and encourage the continual accumulation of knowledge. We remain innovative, because every individual strives to find the best possible solution and knows that it is worth the effort.

The ideas of our employees, their expertise and their ability to identify with the company make EagleBurgmann what it is today. Each and every employee assumes responsibility and helps shape the company. We are convinced that our success is based on intensive training and continuing professional development. Our know-how lies in the heads and hands of our employees, and we value and respect each and every one of them. It is they who make our company unique and our products so distinctive.

We believe that it is important that people enjoy working for us. On average, our employees stay with us for more than ten years. Yet we still have a young workforce. We seek to combine experience with imagination so that we are able to act as a reliable partner for our customers and suppliers.



Cartridge mechanical seal



Gas-lubricated compressor seal



Mechanical sealing system for agitators



NMB high-efficiency magnetic coupling



Stuffing box packings



Static seals and sealing elements

### One product portfolio for many solutions.

Mechanical seals are dynamic seals which provide sealing between a rotating shaft and stationary housing in pumps, agitators and compressors. They are used in nearly all rotating equipment, from the water pump in dishwashers to high-performance industrial pumps in power stations, oil production facilities and the chemical industry. Due to the wide variety of designs, configurations and material combinations, the operating limits vary considerably. EagleBurgmann's liquid and gas-lubricated mechanical seals can handle virtually any job including high pressure and high sliding velocities, extreme temperatures and almost all conceivable types of media. In addition to providing seals, we also offer one-stop shopping for the associated flushing, cooling and pressurization supply systems, and we provide Espey segmented carbon seals for dynamic sealing of gaseous media.

Magnetic Couplings are used likewise for sealing pumps and agitators but are hermetically tight. Using high-performance magnets, power is transmitted contact-free from the drive to the shaft running in the product. Hazardous or expensive media thus remain where they belong – in the closed system circuit.

Stuffing box packings and static seals have always been part of our product portfolio. Packings remain an economical and high-quality method for sealing shafts: with versatile, modern materials we are able to seal nearly any medium in valves, pumps, agitators and similar equipment. Especially important for environmental protection and cost-effective processes are our packing sets for fugitive emission control. They are among the most reliable seals on the market, and they comply with the most stringent environmental standards. Our static seals are applied to seal stationary machine parts, such as flanges on pipe joints.



Metal bellows mechanical seal



Thermosiphon system for supplying mechanical seals



Espey shaft seal



Fabric, metal and rubber expansion joints



Diaphragm coupling



Metal bellows and special parts

**Expansion joints** compensate for motion, vibration and misalignment in duct systems. They have to provide reliable sealing and be resistant to media (e.g. aggressive flue gas) at the same time. Our expansion joints are used in pipeline systems which carry liquids as well as in flue gas systems in power stations. As one of the market leaders in this field, we are able to supply single or multi-layer fabric KE expansion joints, rubber expansion joints or Bredan metal expansion joints which are designed for the specific application.

**Special products**, such as our dynamic and static seals for the aerospace industry, meet the most demanding high-tech quality requirements. We are also a leading manufacturer of high-quality welded metal bellows for special industrial applications, such as nuclear power, semiconductors and medical equipment. EagleBurgmann's portfolio also includes diaphragm couplings for gas turbines for power generation and compressors, stern tube and marine seals and other components for industrial applications.



# We have a common goal: keeping things going.

### Our Service.

From a distance, everything seems harmless enough, but don't bet on it. If a component fails, the situation can quickly escalate and cause damage that can run into the millions. We want to be there and provide the on-site 24/7 support that you need.

EagleBurgmann offers a full range of service solutions to meet any challenge. Our teams can perform installation, commissioning and complete maintenance on all of the seals which are installed at a facility, and we can take charge of warehouse management and employee training. We offer our customers modular service packages tailored to meet their specific needs. Our services help our customers reduce costs, increase system availability and improve reliability and safety.

Our service coverage is international, because our customers are international. Just as we modify our seals to meet specific needs, we continually customize our services to meet the ever-changing market requirements. We travel to Siberia to assess compressor space requirements. We go to the Brazilian rain forest to replace a seal. We send a team of experts and a service container to the Middle East to install expansion joints. We have service centers around the world, and we come right to your site when you need us.









### The big picture: TotalSealCare™.

Maintaining a focus on the environment in which our products are used can have a crucial influence on service life, functional reliability and maintenance intervals. In our field, a manufacturer's ability must always include applications expertise. We make this skill available to our customers as a modular service strategy called TotalSealCare $^{TM}$ . The various services that are included in the package form the basis for a reliable partnership which is forged to guarantee maximum system availability.

**Our classic service** includes installation, commissioning, maintenance, repair and retrofit of seals. Our installation team and field engineers make their services available to you and support you throughout the life of the seals, from installation to replacement.

We provide **consulting and engineering services** when you install a new plant or want to get the most out of your existing one. We find the bad actors at your site and we develop a standardization proposal. When you minimize the variety of seal types and sizes, cost can be reduced.

Seminars and training ensure that your employees keep up with the latest developments in the field of sealing technology. Our seminars transfer valuable hands-on knowledge to maintenance personnel and facilities engineering staff. A well-structured program of basic and advanced courses and seminars round off our range of professional development services.

We assemble the individual service modules to create **service strategies** and partnership agreements which are tailored to meet individual needs. On request, we will take responsibility for a defined subset or complete seal service for your plant. Our many international contracts show how much confidence well-known companies have in our services.



# **Everything is safe. Even your money.**

### Our Standards.

In the field of sealing technology (and consequently at EagleBurgmann too), dependable operation plays a major role in environmental protection. A lot of our work is directed at preventing leakage and keeping hazardous substances where they belong, namely inside machines and systems and not in the environment. We take this responsibility very seriously, and we accept it willingly as human beings and as conscientious business partners.

As a multinational company, we have a global, geographical and environmental perspective. When it comes to environmental protection, we make no compromises in designing and making recommendations to our customers. We are fully aware that human health and the future of our environment are at stake.

This responsible approach permeates the business activities at all of our locations worldwide. We introduced quality management systems in the mid 1980s. We have also implemented an environmental management system to control and monitor responsible resource utilization. Part of our strategy is to design durable products that remain in service for many years with the support of our service teams. This approach protects the environment, reduces raw material consumption and relieves the pressure on our customers' budgets.









Germany

Western Europe

China

Americas

Asia-Pacific

Eastern Europe

Middle East

EagleBurgmann employee distribution 2006

### Because we make seals, we like things to be smooth.

We aim to be the world's best supplier of sealing solutions, therefore we are totally focused on our customers and their industries. It takes more than product knowledge to be a good sealing technology partner. It is vital for us to understand the machines and the processes in which our products are used. That is why we have organized our consultants, engineers and applications specialists into operating units which are aligned along industry lines: oil & gas, refinery, chemical, pharmaceutical, food, water, pulp & paper, and power generation. We have teams of experts who provide professional support to all key industries. You as the customer can be assured that we understand your problems, are familiar with your industry-specific requirements and offer the most cost-effective solutions.

Communication is a crucial aspect of cooperation. It is very important to our team of customer consultants, sales engineers, applications technicians, designers, project managers, production specialists and service engineers that the various functions work seamlessly together without friction. We know that there is no other way to keep our customers satisfied. We are pleased that many partners have placed their trust in us for many years, and it motivates us to continue to earn their confidence in the future.



### Our favorite place: the whole world.

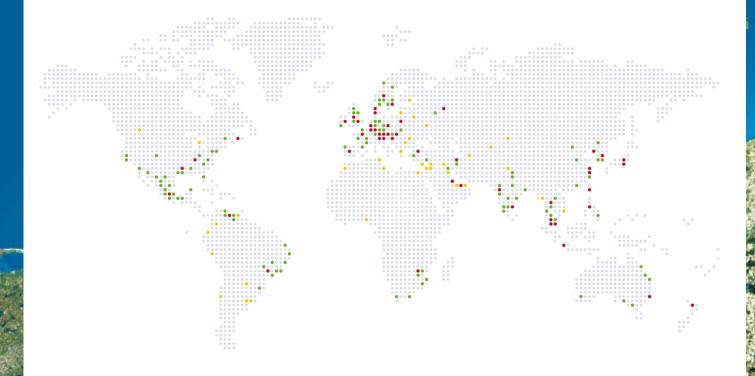
### Our Locations.

We will probably seldom have the opportunity to be as close to you as we are now. After all, you are holding our brochure in your hands. But we are never very far away from you. We have a presence at more than 270 locations on all continents around the globe, including 20 production sites and over 130 service centers. More than 30 agencies provide support to our sales network.

We would consider working with you in any way you choose. Close person-to-person contact is very important to us. We also value fast local service and good long-term relationships, regardless of whether our customers are located in large metropolitan areas or less accessible regions.

We do not maintain a presence around the world simply because we enjoy visiting faraway places. We do it so that we are flexible enough to move with our customers. We have been following this strategy since the 1970s.

We maintain close proximity to the customer. We familiarize ourselves with local market conditions. We need to do that so that we can offer the right products and services to meet your specific requirements anywhere around the world.



- Subsidiary
- Service Center
- Agency

The brief summary on this page represents merely a country-specific selection of our subsidiaries. Interactive access to a complete list of addresses for more than 270 locations around the world is available at www.eagleburgmann.com/world

<b>Argentina</b> • Buenos Aires	Germany · Wolfratshausen	Norway - Skedsmokorset	Switzerland • Höri
EagleBurgmann Argentina	Burgmann Industries GmbH & Co. KG	EagleBurgmann Norway AS	EagleBurgmann (Switzerland) AG
Australia · Ingleburn	Hungary • Budapest	Philippines · Carmona	<b>Taiwan •</b> Taipei
EagleBurgmann Australia Pty. Ltd.	EagleBurgmann Hungaria Kft.	Burgmann (Philippines) Inc.	EagleBurgmann Taiwan Co., Ltd.
Austria · Salzburg	India · Pune	<b>Poland</b> • Warsaw	Thailand • Samutprakarn
EagleBurgmann Austria GmbH	ESSIL Eagle Seals and Systems India Ltd.	KE-Burgmann Polska Spólka z.o.o.	EagleBurgmann (Thailand) Co., Ltd.
<b>Belgium •</b> Sint-Job-in't-Goor		Romania • Bucharest	The Netherlands - Veenendaal
EagleBurgmann Belgium B.V.B.A.	<b>Indonesia ·</b> Bekasi PT EagleBurgmann Indonesia	EagleBurgmann RO SRL.	EagleBurgmann Netherlands B.V.
Brazil - Campinas		Russia • Zavolzhye	Turkey • Tepeören-Tuzla/Istanbul
EagleBurgmann do Brasil	Iran • Tehran	EagleBurgmann 000	EagleBurgmann Endüstriyel
Vedaçoes Industriais Ltda.	Burgmann Pars Sealing Systems Co.		Sızdırmazlık San. Ve Tic. Ltd. Ş ti.
		Saudi Arabia • Dammam	
Canada - Dartmouth	Italy • Osnago	Burgmann Saudi Arabia Limited	United Arabian Emirates • Dubai
Nova Magnetics-Burgmann Ltd.	EagleBurgmann Italia s.r.l.		EagleBurgmann Middle East FZE
		Singapore · Singapore	
China • Shanghai	Japan • Tokyo	EagleBurgmann Singapore Pte. Ltd.	United Kingdom · Warwick
EagleBurgmann China Co., Ltd.	EagleBurgmann Japan Co., Ltd.		EagleBurgmann Industries UK LP
		South Africa - Johannesburg	
Czech Republic • Prague	Korea • Kyungki-Do	EagleBurgmann Seals South Africa	<b>USA</b> • Houston
EagleBurgmann Czech s.r.o.	EagleBurgmann Korea Co., Ltd.	(Pty.) Ltd.	EagleBurgmann Industries LP
<b>Denmark</b> • Vejen	Malaysia • Petaling Jaya	<b>Spain -</b> Villaviciosa de Odón	Venezuela - Caracas
KE-Burgmann A/S	EagleBurgmann (Malaysia) Sdn. Bhd.	EagleBurgmann Ibérica S.A.	Burgmann de Venezuela C.A.
Finland • Vantaa	Mexico - Cuautitlán	Sweden · Norrköping	
KE-Burgmann Finland OY	EagleBurgmann Mexico S.A. de C.V.	EagleBurgmann Sweden AB	www.eagleburgmann.com/world

New Zealand - Auckland

EagleBurgmann New Zealand Ltd.

France - Sartrouville

EagleBurgmann France SAS



### On the threshold to the future.

### Our Outlook.

In this brochure, we have shared information with you about where our company is today along with a few details about our history. You have found out that we are a technology leader with a very large experience base. You have learned that we offer a comprehensive product portfolio and deliver uncompromising quality. We would now like to share with you our vision for the future. The future challenges that lie ahead for a seal manufacturer are clear for all of us to see. Climate change and a growing awareness of the ecological imperatives will make it necessary for us to reduce the consumption of natural resources.

Emission regulations for industrial plants will become even more stringent in the future. We're ready for that. As fossil fuel reserves are depleted and raw materials become increasingly scarce, there will be greater reliance on

reserves that are very difficult to extract. We will provide the reliable sealing technology that is needed to do the job. Water supply and treatment facilities will be constructed in many countries, and they will have to provide reliable service. We will be involved in these projects too.

As we focus on worldwide market needs, we will continue to address the details and constantly develop new solutions. We will do this because we are confident that this is the road to success, but also because we understand our responsibilities and, ultimately, because we are driven by curiosity. We take great pleasure in innovation and discovery, and we enjoy making new contacts and meeting new people. If you have the feeling that we may be able to do something for you, do not hesitate to contact us. We would be delighted to hear from you.



KTA 1401 ATEX **DIN/EN 729-2** ISO 9001:2000 Nuclear EN 9100 ISO 14001 OHSAS 18001 ISO TS 16949 94/9/EG HP0 **Power Plants** Regulations that protect health and nature cannot be stringent enough. Environmental protection also has a positive effect on human welfare. safety and environment) officer checks each of our sites on a regular basis. This is why we give top priority to quality standards and allow our products An internal HSE competition between all of our sites encourages safety and our company to be certified on a regular basis by independent bodies. awareness and sends out a clear message that suggestions on how to improve even further are welcome no matter what organization they come The safety of our products is based on a fundamental commitment to from. We want every employee as well as our customers to understand that meeting our responsibilities throughout the company, and it goes without saying safety has priority at all of our sites around the world. that we maintain very stringent standards at our sites worldwide. This includes compliance with very strict occupational health regulations. Our HSE (health,



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